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12 March 1959

MEMORANDUM FOR THE FILE

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FROM: [REDACTED]

SUBJECT: Report of Trip to [REDACTED]

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1. On 3 and 4 March 1959 the undersigned visited [REDACTED] Corporation, Chicago, Ill. The primary purpose of this visit was to go over our requirements for Model 28 tape relay equipment which we plan to procure for Project [REDACTED], to obtain the necessary ordering information based on these requirements and to establish an early delivery schedule. Persons contacted in this regard were-

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[REDACTED] - Sales
R&D

2. After reviewing our requirements for the new equipment it was determined that delivery could be made in approximately four months. The equipment involved would include tape relay cabinets capable of handling 18 full duplex circuits with monitoring facilities, racked page printers and a tape factory. The estimated cost of this equipment including spare units and export packing is \$101,000.00. Procurement action will be initiated as soon as possible. Shipping instructions will specify delivery to [REDACTED] where it will be transhipped to Project [REDACTED]. The equipment will be inspected at the plant prior to delivery.

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3. After completing discussions concerning the Model 28 tape relay equipment, arrangements were made for a meeting with [REDACTED] R&D, for the purpose of discussing our request for a quotation covering the development of an all mechanical tape combiner/printer combination. It was explained that this quotation which was supposed to have been in our hand by 1 February had been delayed because of a very heavy workload. It is virtually complete now, however, and will be mailed in the immediate future. Development cost of the combiner/printer will be approximately \$48,000.00. This price would be for two units, one of which would be kept by [REDACTED] for modification and life test purposes. Delivery could be made

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in nine months after the receipt of a contract. [REDACTED] requested that they be advised as soon as possible after we receive the quotation whether or not we intend to continue with this program so their workload can be scheduled accordingly. I assured them that this would be done.

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4. Before leaving [REDACTED] R&D facility, a brief meeting was held with [REDACTED] Asst. Sup., Research. The purpose of this meeting was to obtain information on a high speed page printer currently under development. According to [REDACTED] this printer will be approximately the same size as a Model 28 page printer. Initially it will operate at 1000 W.P.M. but will be capable of higher speeds. Present plans call for this printer to be completed and ready for demonstration in July or August of this year. [REDACTED] stated that we would be kept advised concerning the progress of the project.

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5. This concluded business at [REDACTED] on 4 March and the writer departed for Washington at 3:45 P.M.

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